

23 Barry Place
Stamford, CT 06926

Replace your Pitney Bowes 6900 Series Meter

We would like to remind you that the U.S. Postal Service Mandate is rapidly approaching. After December 31, 2006, your 6900 Series meter will no longer be authorized for use. Please act now to move to a compliant meter.

Selecting a Meter to Meet Your Needs

Thousands of companies have already replaced their 6900 postage meters with newer digital models that meet U.S. Postal regulations.

The most popular replacement meter is the DM100® Desktop Mailing System. This compact model meets both USPS regulations and your current mailing needs—and has more features than the 6900 to increase efficiency and productivity:

DM100® Desktop Mailing System	Your 6900 Meter
• Optional built-in space-saving scale (2, 5 & 10 lb. capacity)	• Scale not built-in
• Automatic rate updates via Intellilink® (for meters with scale)	• Replace rate chip manually (for meters with scale)
• Semi-automatic feed, fast and easy to use	• Hand feed one at a time
• Ink cartridges are clean and easy to replace	• Ink roller can be messy
• Sets date automatically	• Date must be set manually
• Crisp digital printing of indicia	• Mechanical printing may smudge or partially print
• Resets automatically to 39¢, or user defined rate, preventing over-postage	• No automatic reset capabilities

For more information on the DM100 and other replacement models, visit www.pitneymeter.com.

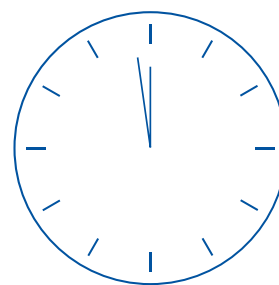
Don't get caught in the last-minute rush to replace your 6900 meter by the December 31st deadline. Act NOW to avoid backorders and other possible delays.

The following sources can help answer your questions:

- Call your Pitney Bowes Account Representative at 1-800-480-1306, Ext. 7690, Monday through Friday, 8:30 a.m. to 5:00 p.m. EST.
- Visit our website at www.pb.com/mettermigration.
- Visit the U.S. Postal Service website at www.usps.com/postagesolutions/flash.htm.

Our knowledgeable Account Representatives will be glad to help you select the replacement postage meter that best meets your needs.

Call 1-800-480-1306, Ext. 7690
Monday through Friday, 8:30 a.m. to 5:00 p.m. EST



**TIME IS
RUNNING OUT!**
**Replace your
current Pitney
Bowes 6900
Series postage
meter NOW!**



August 2005

Dear Valued Pitney Bowes Customer:

Several years ago, the U.S. Postal Service, in cooperation with all authorized postage meter manufacturers began a multi-phased plan to proactively manage replacement of metering technology to protect against revenue loss and encourage innovative, cost-effective solutions for customers. Billions of dollars in postage revenue flow through postage meters annually, attesting to the value of these products to both the Postal Service and our customers. Both customer convenience opportunities and revenue risks become associated with the evolution of metering technology. The Postal Service has worked with the meter manufactures and distributors to ensure a reasonable migration to enhanced metering technology.

The meter migration plan is aimed at transitioning the installed base of meters from specific technology demonstrated to be susceptible to revenue fraud, to technology offering enhanced security. The migration plan also targets metering technology that imposes operations costs that may be avoided with newer alternative technology.

Phase I accomplished the retirement of all mechanical meters and Phase II required the retirement of all manually reset meters (meters that must be reset manually by a Postal Service employee). Phase III/IV, currently underway, aim to retire meters that use letterpress technology to print indicia and migrate the installed base to digital printing technology. Digital technology provides valuable comprehensive mailing solutions for customers and necessary counterfeit protection against revenue loss for the Postal Service. Specific retirement dates associated with the phases have been established in order to minimize impact to customers and ensure the availability of effective replacement technology.

The deadline for use of Phase III postage meters is December 31, 2006. After that date, your meter will no longer be authorized for use as a postage-evidencing device. These meters must be returned to the manufacturer no later than 30 business days after its usage deadline.

If you have any questions as to whether your meter is Phase III or IV, please contact your meter manufacturer. For more information regarding this "Plan for Secure Meter Technology", visit our web site at www.usps.com/postagesolutions/flash.htm.

We at the United States Postal Service continually strive for cost-saving opportunities, so that we can offer the best solutions for customers at affordable prices. We value your business and look forward to a long relationship.

Sincerely,

A handwritten signature in black ink, appearing to read "Daniel J. Lord", with a stylized flourish at the end.

Daniel J. Lord
Acting Manager