



The right time,
at the right place.



Manhattanville
COLLEGE

SCHOOL OF GRADUATE AND
PROFESSIONAL STUDIES

The right time.

In today's rapidly changing world, you have to stay one step ahead just to survive; two steps ahead if you want to thrive. The Bureau of Labor Statistics estimates that by 2018, about 2.5 million more jobs will require graduate degrees.

Technological innovations, an interconnected global market, and a myriad of other factors have produced fundamental changes in the way we do business. Sharpening your skills is no longer an option to succeed...it's a necessity.

At the **School of Graduate & Professional Studies**, you'll get the practical knowledge, skill sets, and connections you need to make a difference in your career, in your company, and in your life.

There's no time like the present.



Paul A. Zagaroli '13
UBS Investment Bank

M.S. in Finance

"What I value most about the M.S. Finance program was how it is designed to fit into my busy work schedule. Evening and weekend classes were truly the only options for me while working full time at an investment bank. I enjoyed the intimate class sizes and attentive faculty. Classes were interactive and professors were always available to answer my questions. I highly recommend the M.S. Finance program to anyone who would like to advance their career in the field."

The right place.

Whether you're a business executive looking to advance your career, or a recent college graduate looking to jumpstart yours, the School of Graduate & Professional Studies provides motivated students the competitive advantage they need to succeed.

- **Industry-driven, broad-based curriculum** teaches students how to think critically and keep ahead of the changing business environment.
- Small class sizes make for a **personalized** learning environment and one-on-one **interaction with faculty** who show you "how it's done."
- **Accelerated evening and weekend** formats let you earn your degree quickly.
- Connections to the business communities in Westchester, Manhattan and neighboring counties for excellent **networking, internships, and employment opportunities**.
- **No GMAT or GRE requirements.**
- **Opportunity to earn credits** for prior work experience.
- **Beautiful 100-acre campus** conveniently located in Purchase.

The right people.

Our instructors are seasoned experts holding senior positions at major companies such as ABC Sports, Associated Press, CitiCard, Major League Baseball, Morgan Stanley, National Football League, Pitney Bowes, and Verizon and include a spokesperson for CNBC and Chair at the New York State Bar.



Janice Tedesco '14
Xylem, Inc.

**M.S. in Human Resources
Management and
Organizational Effectiveness**

"The School of Graduate and Professional Studies has enriched my knowledge and given me the tools I need to advance my career, explore new opportunities and be competitive in the workplace.

In the HR & Organizational Effectiveness master's program, my professors provide me with the ability to think critically and offer intensive and challenging instruction through thought-provoking discussions. This program has given me the ability to develop my current business skills while achieving my goal of becoming an HR partner in today's competitive global business environment."

The School of Graduate and Professional Studies at Manhattanville College provides motivated students with a competitive advantage by teaching them how to become successful and ethically responsible leaders in the local and global business community.

Many of our graduate students are business managers and executives who use what they learn to enhance work performance, advance within their company, or perhaps change careers. Others are recent undergraduates who want to acquire the credentials to succeed in their chosen profession.

We also offer accelerated undergraduate degree completion programs for returning adult students with a few years of work experience, who now want the personal

and professional benefits of having a bachelor's degree.

Centrally located in Westchester County on a beautiful 100-acre campus in Purchase, the School of Graduate & Professional Studies offers small class sizes to facilitate a more personal learning environment. Students can connect more easily with classmates and faculty for enhanced interaction, support, and networking. Graduate housing is available.

At Manhattanville, we mean business.

Our close ties with the business communities in Westchester, Manhattan, Fairfield, and nearby counties provide **tremendous opportunities** for our students for networking, internships, inspiration, and employment.

We develop our courses with guidance from **leading practitioners** in their respective fields. In addition, our classes are taught by business experts in senior positions at well-known national and global business organizations based nearby, who show students how to successfully **negotiate actual business challenges** using the concepts, tools, and techniques they bring to the classroom.

We provide **customized corporate training** programs and seminars, **executive education**, and courses that lead to **professional certification**, including our ISO 31000 risk management and online

paralegal programs.

We are home to the Westchester office of the **New York State Small Business Development Center (SBDC)** – a collaboration that builds on the synergies of our educational programs and involvement with the local business community, helping drive student internships. The SBDC provides **free, one-on-one guidance** to existing and aspiring entrepreneurs, and arranges for sources of funding.

Our **Education and Research Center for Managing Risk**, considered to be the first of its kind in the country, has achieved **worldwide recognition** for its holistic, ISO 31000-based approach to risk. With the input of its executive advisory council comprised of **global experts**, the Center is rapidly becoming a repository of applied research, thought leadership, educational programs, and **best practices**.



Master of Science Degree Programs

MS in Business Leadership

Completion: In as little as 1.5 years

Format: Evening & accelerated weekend classes

This innovative program was created for those who want to acquire the skills to become a more **effective business leader** and take on a higher level leadership role. The newly-designed curriculum was developed with noted industry executives and provides a strong foundation in the principles and practices of effective business leadership. Students learn business strategy, effective communication skills, and project management, as well as how to transition from a manager to a leader. Up to 5 electives from 11 different courses, ranging from global business to operations management to entrepreneurship, can be chosen to match career goals.

MS in Finance

Completion: In as little as 2 years

Format: Evening & accelerated weekend classes

This program is for those who want to acquire the financial decision-making intelligence to succeed in today's global economy. The new curriculum was developed with guidance from financial business leaders to help students enhance or acquire core competencies in modern financial concepts and practices. Students can choose to concentrate in **Corporate Finance**, which focuses on the decision-making process used by organizations to maximize shareholder returns, or **Investment Management** which focuses on a wide range of investment assets, strategies, and options.

MS in Human Resource Management & Organizational Effectiveness

Completion: In as little as 1.5 years

Format: Evening & accelerated weekend classes

This program is ideal training for the evolving role of the corporate HR professional. The newly-designed curriculum is taught by experienced HR practitioners and provides a comprehensive and applied approach to topics such as business strategies, talent management, and regulatory compliance. Students can choose from two concentrations. **Human Resource Management** is for the “stewards,” and focuses on the legal and regulatory environment, employee and labor relations, and HR technologies. **Organizational Effectiveness** is for the “strategists,” with a focus on human capital analytics, organizational assessment, organizational learning, and executive coaching.

Make the right decision. Call (914) 323-5150 to find out more.

www.mville.edu/gps

MS in International Management

Completion: In as little as 1.5 years

Format: Evening & accelerated weekend classes

This interdisciplinary curriculum prepares students for the evolving challenges of international management in both mature and expanding markets. Topics include cross-border competitiveness, global financial markets, international law and ethics, global marketing, and the management of projects across borders. The program is ideal for corporate managers and executives with international responsibilities to broaden their global management skills. It is also well-suited for recent MBA and undergraduates students who want to add an intensive international dimension to their previous education. ***It is the only degree of its kind offered in the Westchester area.***

MS in Marketing Communication Management

Completion: In as little as 1.5 years

Format: Evening & accelerated weekend classes

The **newly-designed curriculum** provides a broad and balanced view of the principles and practices of marketing communications from a strategic perspective, as opposed to a purely tactical or functional one. Timely topics include business strategy, social media, global marketing strategies, communication ethics, brand management, and consumer behavior. The program is ideal for those who want to pursue a career or enhance their proficiency in marketing, public relations, and corporate communications.

MS in Sport Business Management

Completion: In as little as 2 years

Format: Weeknight classes

Considered the **largest and fastest growing sport management program in the tri-state area**, students gain the knowledge and the business skills to take on a leadership role in the sports industry. It is ideal for those who want to enter or move up in the sports business, including industry professionals, career changers, and recent college graduates. A highlight of the program is an internship, secured with the help of faculty members, which prepares students for middle and upper level positions in professional sports, intercollegiate athletics, and amateur and youth athletic organizations. Alumni from the program have secured jobs with all four professional New York sports teams as well as the U.S. Tennis Association, the Olympics, and a myriad of associations and agencies. Industry executives can use work experience to fulfill the internship requirement.

Accelerated Programs

Advanced Certificates

Most of our MS programs also offer 4-course **advanced certificates** that can be completed in **just 6 months**. They have been designed for experienced professionals who wish to upgrade or update their skills. Only those with either a master's or a bachelor's degree and two years related work experience are eligible to apply.

Accelerated Bachelor's & Degree Completion

These 120-credit programs, offered in various business disciplines, provide students with the **skills, professional knowledge, and academic breadth** required to meet the challenges of today's workplace. Up to 75 credits may be eligible for transfer and, once admitted, students may challenge up to 12 additional credits for life-experience.

Dual Degree Option

Bachelor's degree students at Manhattanville may be eligible to apply **up to 12 graduate credits** to both their undergraduate and graduate requirements by enrolling in one of our BS/MS dual degree programs.



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